



**QUANTITY SURVEYORS PROJECT MANAGERS PROJECT MONITORING** PRINCIPAL DESIGNERS **CIVIL AND STRUCTURAL ENGINEERS** ARCHITECTS CONSTRUCTION

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NIXON is a full development and construction company. We are a one-stop-shop consultancy offering quantity surveying, project management, civil and structural engineering, architecture and construction under one roof.

Market leaders in residential, hotel and leisure, student accommodation, healthcare and commercial, we work within the private and public sectors across Scotland and the rest of the UK.

Born in 2011, NIXON was founded by Richard McFadzean and brings together a range of qualified professionals to deliver projects from inception to completion. Each project is treated individually as we promote a culture of openness, honesty, creativity and collaboration.

# WHO WE ARE

Our directors and senior management team apply their expertise to deliver our clients' ambitions and are supported by our teams of quantity surveyors, project managers, engineers, architects and construction experts to use their know-how to achieve the best results for our clients.

#### We are dynamic We are agile We are NIXON



# WHAT WE DO

From the very beginning, our teams use their professional skills and talents to work with our clients to realise their ambitions.

Our one-stop-shop approach allows us to bring our expertise from inception to completion by specialising in the construction and refurbishments of spaces and places.

From the initial idea through to the final build, each team member brings their own skills to the project and works collaboratively with our engineers, architects and project managers to ensure a seamless approach to our work which, in turn, saves our clients valuable time and resources.

People get to know us and get to know how we work, where we are known as the one-stop-shop for all quantity surveying, project management, architecture, engineering and construction solutions.



### HOW WE THINK

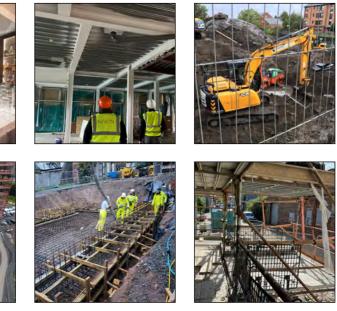
We are always striving to do better, to innovate, to create, to lead by example, and to improve for ourselves and our clients.

We do this by constantly adapting and reacting to changing conditions, where we work as a team with our partners and sub-contractors to achieve our shared goals.

Here's what we can do.









# QUANTITY SURVEYING

We are the essential link to bringing together all the elements within a design team.

In a nutshell, we prepare the budget, development appraisal, tender the project, and manage the costs from inception to completion.

We recruit qualified and experienced quantity surveyors to lead our QS services while offering opportunities to new talent through our internship programmes.

We are rigorous and dependable in our approach though cost-controlling, financial planning and our reporting procedures. We work across our teams to bring projects to fruition with a focus on maximising the opportunities for those we partner, by providing alternatives in procurement, material selection, and offering a bespoke quantity surveying service to achieve the best results for our clients.



**£67M GDV** Scotway House Development

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# PROJECT MANAGEMENT

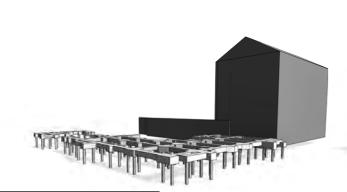
We are responsible for the project cycle offering a full turnkey service from inception to completion.

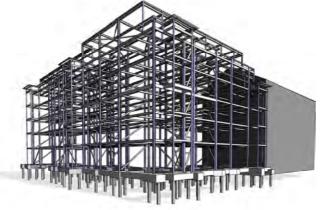
Managing relationships and excellent leadership are at the core of what we do. Our project managers understand the brief and aim high for our clients. We recognise it is a privilege to help them realise their potential and to deliver their ambitions.

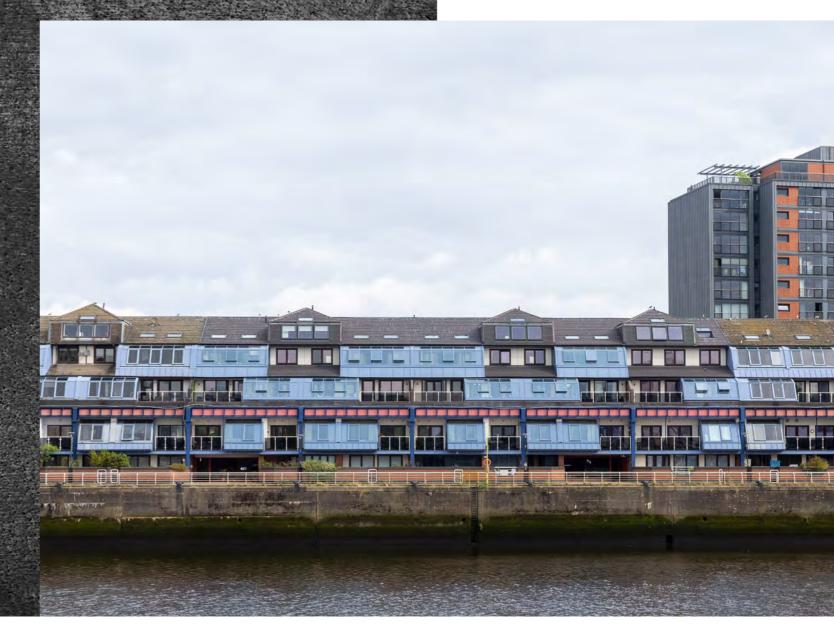
With unrivalled expertise, we have project managed a number of transformational developments including

Midsteeple Quarter in Dumfries, a £7.2million community-led redevelopment that aims to be pioneering for the high street, and the full refurbishment of the Oxford's five-star MacDonald Randolph Hotel and the multimillion pound refurbishment of The Courtyard by Marriott at Glasgow International Airport.

Notably, NIXON project managed the reinstatement works of Lancefield Quay, providing architecture, civil and structural engineering, and quantity surveying services to restore this landmark site along the Clyde.







# PRINCIPAL DESIGNER

A legal requirement is to appoint a Principal Designer since the introduction of the Construction Design and Management Regulations 2015. By using industry guidance and keeping up-to-date with legislative changes, we ensure each project is delivered in a way that protects the health and safety of everyone during and after construction.



These regulations aim to help the industry:

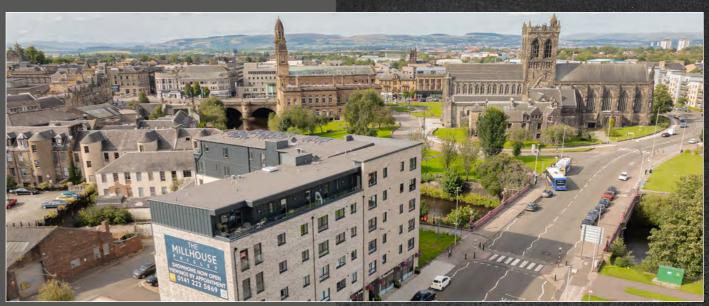
- sensibly plan the work so the risks involved are managed from start to finish
- have the right people for the right job at the right time
- cooperate and coordinate work with others
- have the right information about the risks and how they are managed
- communicate this information effectively to those who need to know
- consult and engage with workers about the risks and how they are managed
- consider all potential hazards throughout the design stages



# INSURANCE REINSTATEMENT

# VALUATIONS





We provide our clients with peace of mind that they are adequately insured for the value of each individual property and the cost implications of a rebuild in the event of major loss or damage.

Our team of experienced and qualified surveyors carry out detailed surveys of properties to identify the specific characteristics and property size to determine the rebuild costs.

From residential to commercial, we provide insurance reinstatement valuations for all types of properties across multiple sectors.

# CIVIL AND STRUCTURAL ENGINEERING



We know engineering plays a pivotal role in the communities in which we work and that our designs define landscapes, leaving their mark, long after a project is complete.

Working to bring ideas to life, we know civil and structural engineering solutions can have transformational results for communities. We work on residential and commercial projects helping clients to extend their properties, invest in their developments, and realise their ambitions.

The team provides civil and structural engineering to a variety of clients across the construction sector, bringing innovative engineering solutions.

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Our engineering team take our clients through our step-by-step process as we work closely with our architectural and project management teams to maximise efficiencies and reduce potential delays through the requirement to value engineer.

Utilising the most up-to-date software and modelling, we are able to give our clients insight into the planning, designing, and the construct of infrastructures throughout the process. Our one-stop-shop approach means we are working together with all the design team so clients can realise their vision.

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# ARCHITECTURE

Standing out from the crowd, we have our own dedicated in-house architectural team.

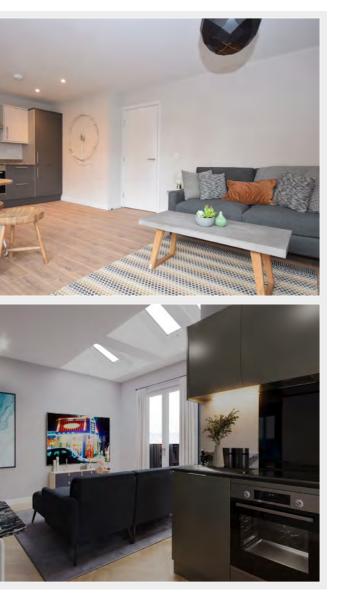
This is led by award-winning architects whom we've brought together and are experienced in all major market sectors. The list is not exhaustive but includes residential, retail, commercial, student accommodation and hotels.

We have a rigorous approach to design to ensure each project is compliant in terms of building regulations and energy efficiency while working to maximise the commercial viability for our clients.

We want our spaces to work well for users, owners and communities by putting people and place at the heart of what we do.

As a one-stop-shop, our architects work closely with our teams of quantity surveyors, project managers, civil and structural engineers and design teams to ensure our builds are commercially aware, producing well-detailed buildings which shape the built environment and work for the communities they serve.





CONSTRUCTION

We provide expert construction professionals who specialise in residential builds and the refurbishment of spaces to improve the built environment.

Our construction experts work with communities to build a better environment for people to live and work, generating jobs and transforming spaces and places.

Our approach is to work closely with our design teams and all aspects of the construction industry and the built environment to bring together a variety of disciplines needed to finalise a project and deliver a successful handover to owners, clients and the communities.

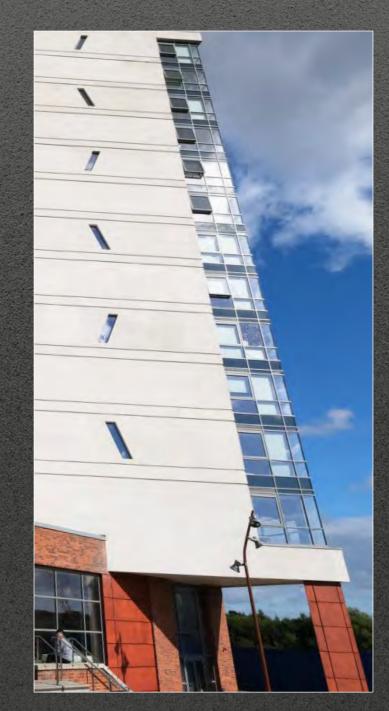


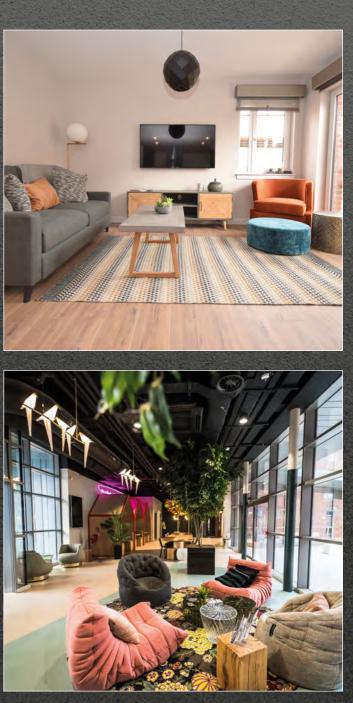




### PORTFOLIO

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# **PORTFOLIO** RESIDENTIAL

The reinstatement of Lancefield Quay was a monumental project for NIXON. The landmark riverside apartments were partially devastated by a fire.

We were keen to work on the restoration and offer our full services as a multidisciplinary practice. Following a successful tender, we were appointed by loss adjustor, Sedgwick's, as project managers, architects, engineers and quantity surveyors. Together with our appointed partners, the reinstatement of Lancefield Quay was critical to the lives of the residents displaced by the fire during a turbulent time and a countrywide shutdown. We were aware we were restoring what is a recognisable and much-loved landmark building for the city. NIXON led the project management and, as a one-stop-shop company, we were able to offer our full suite of services and professionals to restore the build back to the city.

Leading the Architecture was Sam Smithers, who said:

Architecturally, the reinstatement needed to ensure that it was seamless and fitted with the surrounding apartments and we worked tirelessly to make this happen so we could return the residents back to their homes. We were required to reinstate the exterior to its original form; however, we were able to make internal alterations for clients in terms of individual layouts in kitchens and in bathrooms and we worked to enhance and modernise the apartments to make them as efficient and sustainable as possible while meeting building standards.

Opposite page, left to right -Dominic MacConnell (Operations Director/QS), Sam Smithers (Architecture) and Tony Slevin (Project Management).

## LANCEFIELD QUAY





Resinstatement of landmark riverside apartments on the Quay



A community-led project which aims to be pioneering for the high street of Dumfries, is Midsteeple Quarter. The £20million regeneration project has appointed NIXON to deliver the project management of Midsteeple for its key stakeholders.

Bringing new forms of investment is at the heart of the community project and transforming the disused shop units back into use has been described as a roadmap for other Scottish towns.

The first phase is in development with construction underway to convert properties into homes, business units, and co-working spaces. Leading as the project managers on this transformational project, NIXON is working closely with community representatives on rejuvenating and reimagining the high street in the heart of the community.



At the heart of the community; representatives from Midsteeple Quarter



### THE MILLHOUSE

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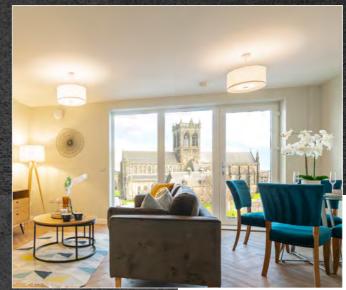
### **£8M GDV** The Millhouse, Residential Development





Overlooking the town's majestic 12th century Abbey is The Millhouse development in Paisley. The 34 contemporary apartments were delivered by the NIXON team from start to finish and led by our construction-arm. Our one-stop-shop is delivering the quantity surveying, project management, principal design, civil and structural engineering, architecture and the construction of the multi-million build on behalf of the client.

Set on the corner of Bridge Street in Paisley, The Millhouse comprises of two-and three-bedroom apartments – with some enjoying panoramic views of Paisley's Victorian Town Hall and the Abbey. A new thriving community space is being created from what was a derelict and abandoned area.





Creating a new community hub for Paisley Town Centre



### N. THE PICTURE HOUSE, DENNISTOUN

Once the location of the Dennistoun Picture House, where it sat in 1921 before the building was demolished in 1970, the corner of Finlay Drive and Armadale Street carries with it a wealth of history.





This site is now home to 27 residential contemporary apartments which have been expertly converted into stunning luxury flats some with panoramic views over the city. NIXON led the multi-million build with the support of our engineers, architects, project managers, principal designers and quantity surveyors. A notable property hotspot, the Picture House is situated in the heart of Dennistoun, close to Duke Street, Coia's café, Alexandra Park, and a thriving community which has made headlines in recent years as one of the UK's top places to live.







**£9M GDV** The Picture House, Dennistoun

A thriving community which has made headlines as one of the UK's top places to live



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### RIVERSIDE WALK New Homes for Paisley

Riverside Walk is a new development in Paisley. NIXON led the civil and structural engineering, quantity surveying and project management.

The development is 32 contemporary two-bedroom apartments built to meet the demands of the modern market and set over four storeys next to its riverside location.



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Paisley



# CALEDONIAN DEVELOPMENT **300** NEW HOMES

We are leading as project managers and architects on this £110million GDV project in Scotland to build 356 apartments.

Set in the heart of Glasgow, this is one of the largest redevelopment projects for the city and we are proud to offer our expert services.



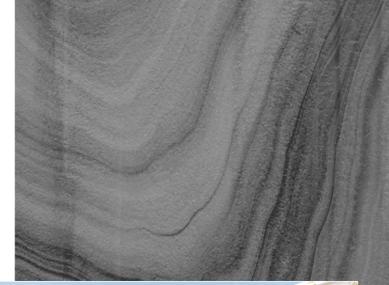




### DUNDEE £20M PROPOSAL

Developers sought to invest £20million at Willison House on Barrack Street in Dundee; home to the V&A Museum and the birthplace of one of the best-loved cartoon characters, Desperate Dan.

Proposals sought to converted the building into a six-storey hotel with 215 beds with NIXON providing quantity surveying services, project management, cost management, engineering, architecture and visuals for the developer.





### BEITH STREET, GLASGOW STUDENT ACCOMMODATION GDV £65MILLION



- Purchased subject to planning for £i2.25m
- Put pre-lease in place to Lidl
- Brought in student operator
- Gained planning in 2014
- Sold site to the operator for £18.5m with a JV to completion

Leading on all project management, quantity surveying, cost management, and principal design, we are proud to be part of a successful team to increase the amount of student accommodation available in the city.

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# PORTFOLIOHOTELS & HOSPITALITY

#### THE GARDEN HOUSE AT THE REDHURST HOTEL, GIFFNOCK

The Garden House project builds on the group's £3.25 million refurbishment of the Redhurst, where NIXON led as project managers, quantity surveyors, engineers, and principal designers. Returning to the project, the civil and structural engineering team helped to deliver the infrastructure needed to refurbish a bungalow into a private garden house featuring a fountain, pagoda, fire pit and seating.

This is one of a number of refurbishments which NIXON has completed for the Manorview Group collection including Cornhill Castle Hotel, The Busby Hotel and Boclair House Hotel.

#### CORNHILL CASTLE HOTEL

Nestled in the Scottish Countryside is Cornhill Castle Hotel in Biggar enjoying panoramic views over Scotland's stunning scenery since 1851. Following our refurbishment of the grand ballroom, large conservatory area as well as extending the hotel's bedroom capacity and revitalising a new honeymoon suite, NIXON was commissioned to deliver the refurbishment of 8 bedroom-suites and 7 new luxury lodges on the grounds of the castle. The countryside pods come with outdoor hot tubs and we were able to offer our project management, quantity surveying, CDM, and engineering to ensure the cabins were sustainable and ready for staycations.

#### BUSBY HOTEL, BAR & RESTAURANT

Completing the hotel refurbishment of this popular hotel and restaurant was another significant transformational project for the team. The hotel underwent a full renovation and is now a thriving hotel and bar and restaurant, popular with locals and visitors alike. Owned by Manorview Hotels & Leisure Group, we are proud to be a part of the company's success story.

#### THE COURTYARD BY MARRIOTT®

Located on the doorstep of Glasgow International Airport, we completed a multi-million pound refurbishment to rebrand the Ramada Glasgow Airport Hotel to The Courtyard by Marriott. NIXON led the transformation of 114 guestrooms, public areas, leisure facilities and the conversion of a new restaurant and bar, The Bistro, as well as the addition of 56 bedrooms as part of its extension.



#### ELIO'S, EDINBURGH

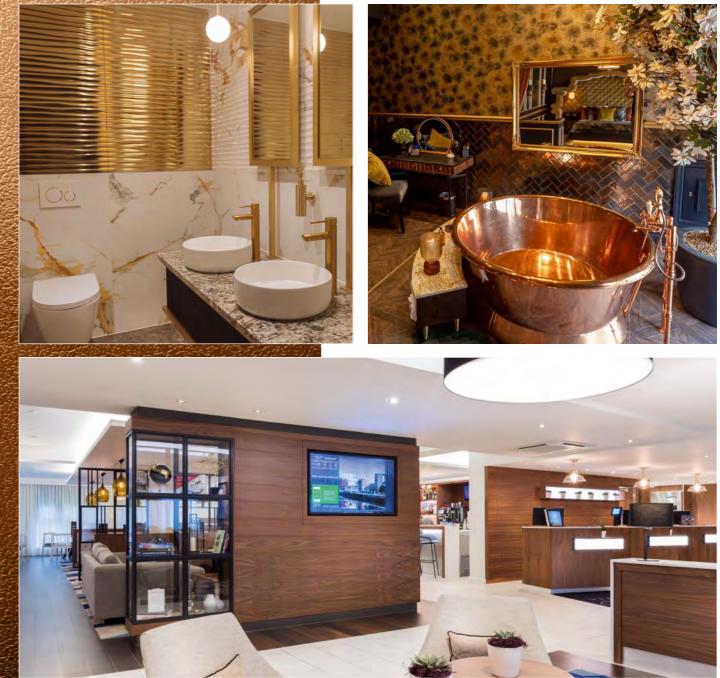
This late-night bar has been an Edinburgh institution since the 1970s and we were proud to be appointed to act as the project manager, quantity surveyor, and principal designer for this prestigious project, Elio's continues to be a popular institution in the heart of the capital and is thriving since its transformation.











### N. PORTFOLIO STUDENT SCOTWAY HOUSE: PART OF THE CLYDE WATERFRONT REGENERATION

Scotway House was the former office of Meadowside Shipyard where more than 30 Anchor Line ships were built between 1876 and 1911. Fast forward to the 21st century and the award-winning development is now home to more than 400 students, with an investment of £40m GDV, and the creation of more than 1,200 jobs on the flagship build. NIXON led as employer's agent, project managers and principal designers on behalf of the client. A £23million build by GRAHAM transformed this site from its derelict past into a landmark build on the Clyde. NIXON was proud to play its part in Scotway House's future, and by working with our industry partners, we were able to navigate a new path for the site as part of the Clyde Waterfront Regeneration.







Topping out ceremony **£67M GDV** 

# **PORTFOLIO** PROPERTY MANAGEMENT SERVICES



We work with a number of property managers and factoring companies to manage essential repair works on behalf of clients. Our teams of quantity surveyors, project managers, architects and engineers provide essential services needed by independent firms to support a high-quality service for the owners. Our property management clients manage substantial property portfolios and can rely on NIXON and our multi-disciplinary team for accurate quotations; essential maintenance works; building repair contracts; roofing repairs; cladding repairs; electrical and plumbing repairs; and firestopping work. Our experience in the construction industry also helps us to investigate and advise clients on grant funding opportunities, where available, assisting them to maintain their properties for their tenants and occupiers.



### N. THE NIXON MANAGEMENT TEAM

#### **RICHARD MCFADZEAN**

### Founder and Managing Director

Richard is the Founder and Managing Director of NIXON, established in 2011. He is an entrepreneurial and results-driven leader, turning NIXON from a one-person operation into a full development and construction company that provides a one-stop-shop solution for our clients.

Bringing project management, quantity surveying, civil and structural engineering and architectural services under one roof. Richard has overseen the growth and expansion of all operations. He leads a varied team of skilled professionals and has worked extensively on major multi-million pound contracts across multiple sectors, primarily in residential developments as well as hotel and leisure industries. His vision was to create a construction company that was dynamic and forward-thinking and provided a one-stop-shop solution for its clients.

#### DOMINIC MACCONNELL

#### Operations Director

Dominic leads the team from an operational perspective, driving forward many of the company's multi-million pound projects. As an experienced quantity surveyor and project manager and qualified CDM practitioner, Dominic has more than 20 years' industry experience. He is a senior member of the board and has led on extensive projects, notably the reinstatement of Lancefield Quay, a city landmark in Glasgow, which was extensively damaged by fire and restored to its original build.

Dominic works across various sectors including providing project management and quantity surveying services for buildings, refurbishments and essential maintenance; working closely within the hotel, leisure and hospitality industry (pre-contract and post-contract); delivering commercial and facilities management and professional services for insurance companies by providing damage reinstatement works.

#### TONY SLEVIN

#### Director

Tony is an experienced project manager, quantity surveyor and principal designer and a member of the Royal Institute of Chartered Surveyors (RICS). He has worked across multiple disciplines on many noteworthy projects with brands such as Courtyard by Mariott, Hotel Indigo by IHG, and voco by IHG and completed the transformation of hotels for Manorview Hotels & Leisure Group, Cairn Hotel Group and Macdonald Hotels & Resorts.

Leading our teams of professionals, Tony worked with the team to complete the reinstatement of Lancefield Quay, along the River Clyde. He manages quantity surveying, civil & structural engineering and architectural services for ng homes and he also carries out extensive project monitoring work for lenders such as Goldentree Financial Services.

Tony's experience covers every aspect of quantity surveying, project management and CDM advice from inception to completion on all types of build contracts. He provides a range of services including project management, cost management and construction design management services within residential, commercial, leisure, and licensed trade sectors.

### COLIN MCINTYRE

#### Development Director

Colin is a qualified architect with more than 30 years' experience in architecture and development. Graduating from the Mackintosh School of Architecture in 1985, Colin is a member of the ARB in the UK. He has worked at senior partner and director level in a number of privately-owned architecture and project management companies.

He was the former head of development at Quality Street Limited, where he was responsible for all new site acquisitions and planned maintenance

acquisitions and planned maintenance and refurbishment of 5,000 properties within its rental portfolio. He has a great understanding of the property market from all angles. Colin's experience and attention to detail are an asset to the design team where he is heavily involved in the construction of developments including The Millhouse Paisley and The Picture House in Dennistoun.

#### SAM SMITHERS

#### Director of Archite

Sam is an award-winning architect and heads up the architecture department at NIXON. A highly-motivated individual, he has worked for some of Scotland's leading practices.

Sam oversaw the extension to the voco St John's Hotel in Solihull and, most recently, he completed architectural work on the restoration of Lancefield Quay in Glasgow.

Lancefield Quay is a landmark apartment site along the River Clyde which was devastated by a fire. Sam, alongside the NIXON team, worked to restore the apartments back to their original form and to return residents to their homes. The reinstatement needed to ensure the build was seamless and fitting with surrounding apartments, while also allowing for internal alterations to enhance, modernise and upgrade bathrooms and kitchens/living areas to make them as efficient and sustainable as possible.

Sam is currently the lead architect on a new 34-apartment new build in Paisley, The Millhouse. This multi-million pound development will transform the look and feel of a key corner site in the town and is a project which brings the full team of professionals together.

#### cture

#### **RICHARD EADIE**

#### Quantity Surveyor and Construction Cost Consultant

With more than 40 years' experience as a quantity surveyor/construction cost consultant, Richard is an experienced member of the team. Since 2000, he has been actively involved in Dispute Resolution cases as he holds a Master Degree in Construction Law. Richard is an experienced adjudicator and, with his expansive legal knowledge, he fulfils the role as QS/Project Manager in early identification of potential disputes and thereafter he is able to mitigate the consequences of such for clients.



























## CAREERS

#### **INTERNSHIPS**

We offer excellent internship opportunities to school leavers, college students, undergraduates and graduates. As part of your training, you will visit our sites, work with our qualified professionals, and get real hands-on experience of working at a full construction and development company. Many of our interns have successfully gone on to either have careers within NIXON or with other leading construction, multi-disciplinary or architectural practices.

Our internships are available throughout the year, and we encourage you to get in touch and find out how you can help your career to flourish.

#### **BUILD YOUR CAREER WITH NIXON**

As a one-stop-shop construction and consultancy, we support the careers of our project managers, quantity surveyors, principal designers, architects, engineers, site managers and construction experts. If you are a recent graduate, this is an excellent company which will help you tailor your career to suit your needs. We also recruit experience as we look for experts to bring the very best offering to our clients. The diversity of our people, their skills and abilities are key strengths of NIXON and help us to deliver for our clients. By joining us, you will also experience a range of opportunities that will enable you to build the career you want.

WE ARE DYNAMIC WE ARE AGILE WE ARE NOXO QUANTITY SURVEYORS **PROJECT MANAGERS PROJECT MONITORING** PRINCIPAL DESIGNERS **CIVIL AND STRUCTURAL ENGINEERS ARCHITECTS** CONSTRUCTION

Get in Touch if you would like to work with us and collaborate.



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